# **BALANCE SHEET**

Quarter 3/ 2009 As at September 30th, 2009

ACCETC	Cada	Nata	Ending Dalance	Unit: VNI
ASSETS	Code	Note	Ending Balance	<b>Beginning Balance</b>
A. SHORT-TERM ASSETS (100=110+120+130+140+150)	100		86,594,954,217	71,808,182,560
I. Cash and cash equivalents	110		23,857,964,523	31,025,785,548
1. Cash	111	V.1.1	9,857,964,523	16,479,235,548
2. Cash equivalents	112	V.1.2	14,000,000,000	14,546,550,000
II. Short-term financial investments	112	V.1.2	5,000,000,000	5,000,000,000
1. Short-term investments	120	V.1.3	5,000,000,000	5,000,000,000
2. Provision for devaluation of short-term security investments	121		-	
III. Receivables	130		51,649,986,632	32,105,310,192
1. Trade accounts receivables	130	V.2.1	30,981,473,187	17,216,360,308
2. Advances to suppliers	131	V.2.2	13,179,466,648	7,066,493,904
3. Short-term internal receivables	132	1.2.2	13,179,100,010	
4. Receivable in accordance with contracts in progress	133			_
5. Other receivables	134	V.2.3	7,489,046,797	7,822,455,980
6. Provision for short-term bad receivables	130	V.2.5	-	
IV. Inventories	135		-	
1. Inventories	141		-	
2. Provision for devaluation of inventories	149		-	_
V. Other short-term assets	149		6,087,003,062	3,677,086,820
1. Short-term prepaid expenses	150		490,480,200	
2. VAT deductible	151		190,100,200	_
3. Tax and accounts receivable from State budget	152			
4. Other short-term assets	154	V.4.1	5,596,522,862	3,677,086,820
4. Other short-term assets	150	V.4.1	5,570,522,002	5,077,000,020
B. LONG-TERM ASSETS (200=210+220+240+250+260)	200		52,835,569,064	52,038,475,198
I. Long-term receivables	210		-	-
1. Long-term receivables from customers	211		-	-
2. Capital receivable from subsidiaries	212		-	-
3. Long-term inter-company receivables	213		-	-
4. Other long-term receivables	218		-	-
5. Provision for long-term bad receivable (*)	219		-	-
II. Fixed assets	220		17,315,927,502	14,501,698,866
1. Tangible fixed assets	221	V.5.1	17,315,927,502	14,501,698,866
- Historical cost	222		26,784,113,641	22,906,801,953
- Accumulated depreciation	223		(9,468,186,139)	(8,405,103,087
2. Finance leases fixed assets	224		-	-
- Historical cost	225		-	-
- Accumulated depreciation	226		-	-
3. Intangible fixed assets	227			
- Historical cost	228			
- Accumulated depreciation	229			
4. Construction in progress expenses	230			
III. Property investment	240		-	-
- Historical cost	241		-	-
- Accumulated depreciation (*)	242		-	-
IV. Long-term financial investments	250		34,595,433,802	36,592,953,802
1. Investment in subsidiaries	251		-	-
2. Investment in joint-venture	252	V.6.1	33,008,283,802	33,136,803,802
J.	258	V.6.2	1,812,150,000	3,681,150,000

#### Vinalink International Freight Forwarders

# **BALANCE SHEET**

Quarter 3/ 2009

As at September 30th, 2009				
4. Provision for devaluation of long-term finance investment	259	V.6.3	(225,000,000)	(225,000,000)
V. Other long-term assets	260		924,207,760	943,822,530
1. Long-term prepaid expenses	261		628,111,760	647,726,530
2. Deferred income tax assets	262			-
3. Others	268		296,096,000	296,096,000
TOTAL ASSETS (270=100+200)			139,430,523,281	123,846,657,758

CAPITAL SOURCE	Code	Note	Ending Balance	Beginning Balance
A. LIABILITIES (300= 310+330)	300		22,692,267,278	14,884,219,854
I. Short-term liabilities	310		22,650,778,617	14,834,239,693
1. Short-term borrowing and debts	311			-
2. Trade accounts payable	312	V.7.1	8,933,424,034	6,310,279,091
3. Advances from customers	313	V.7.2	4,426,003,819	5,744,014,582
4. Taxes and liabilities to State budget	314		2,027,671,959	1,961,547,050
5. Payable to employees	315		3,035,075,626	735,420,876
6. Payable expenses	316		1,345,217,193	, ,
7. Accounts payables-Affiliate	317			-
8. Payable in accordance with contracts in progress	318			-
9. Other short-term payables	319		2,883,385,986	82,978,094
10. Provision for short-term liabilities	320		-	-
II. Long-term liabilities	330		41,488,661	49,980,161
1. Long-term accounts payables-Trade	331		-	-
2. Long-term accounts payables-Affiliate	332		-	-
3. Other long-term payables	333			-
4. Long-term borrowing and debts	334			-
5. Deferred income tax	335			-
6. Provision for unemployment allowance	336		41,488,661	49,980,161
7. Provision for long-term liabilities	337		-	-
B. OWNER'S EQUITY (400= 410+430)	400		116,738,256,003	108,962,437,904
I. Capital sources and funds	410		114,189,358,390	106,472,103,267
1. Paid-in capital	411		81,900,000,000	81,900,000,000
2. Capital surplus	412		4,950,000,000	4,950,000,000
3. Other capital of owner	413		1,000,000,000	-
4. Treasury stock	414			
5. Assets revaluation difference	415		-	-
6. Foreign exchange difference	416		-	-
7. Investment and development fund	417		-	-
8. Financial reserve fund	418		-	-
9. Other fund belong to owner's equity	419		-	-
10. Retained profit	420		26,339,358,390	19,622,103,267
11. Capital for construction work	421		-	-
II. Budget sources	430		2,548,897,613	2,490,334,637
1. Bonus and welfare fund	431		2,548,897,613	2,490,334,637
2. Budgets	432		-	-
3. Budget for fixed asset	433		-	-
<b>TOTAL RESOURCES (430= 300+400)</b>	440		139,430,523,281	123,846,657,758

# **INCOME STATEMENT**

Quarter 3/ 2009

<b>T</b> 4	<b>C</b> 1		Quar	ter 3	Accumulation		
Items	Code	Note	Current Year	Previous Year	Current Year	<b>Previous Year</b>	
1. Revenue of sales and services	01	VI.1.1	61,470,687,535	62,932,127,990	158,533,587,648	160,364,894,178	
2. Deductions	02		-	-	-	-	
3. Net sales and services (10=01 - 02)	10		61,470,687,535	62,932,127,990	158,533,587,648	160,364,894,178	
4. Cost of goods sold	11	VI.2.	55,651,135,795	64,607,781,363	143,391,218,831	149,075,698,621	
5. Gross profit (20=10 - 11)	20		5,819,551,740	(1,675,653,373)	15,142,368,817	11,289,195,557	
6. Financial incomes	21	VI.3.	7,926,684,108	10,473,359,163	17,827,287,004	16,187,375,259	
7. Financial expenses	22		2,281,133,118	1,994,988,513	4,886,298,019	3,286,497,160	
- Include: Interest expense	23						
8. Selling expenses	24						
9. General & administrative expenses	25		1,856,637,272	2,156,341,806	5,220,123,786	5,830,015,624	
10. Net operating profit (30=20 + (21-22) - (24+25))	30		9,608,465,458	4,646,375,471	22,863,234,016	18,360,058,032	
11. Other incomes	31				2,318,182		
12. Other expenses	32						
13. Other profit (40=31-32)	40		-	-	2,318,182	-	
14. Profit before tax (50=30 + 40)	50		9,608,465,458	4,646,375,471	22,865,552,198	18,360,058,032	
15. Current corporate income tax expenses	51		682,718,499	771,132,636	1,736,397,075	2,095,117,402	
16. Profit after tax (60=50 - 51 - 52)	60		8,925,746,959	3,875,242,835	21,129,155,123	16,264,940,630	
17. Minority interest							
18 Profit after tax of parent company's shareholder			8,925,746,959	3,875,242,835	21,129,155,123	16,264,940,630	
<b>19. EPS</b> (*)	70						

V	N	D

•	
,178	
-	
,178	
,621	
557	
,259	
,160	
,624	
,032	
,052	
_	
,032	
,630	

#### CASH FLOW STATEMENT

Quarter 3/ 2009 (Direct method)

Items		NI-4-	Accumulation		
Items	Items Code N		Current year	Previous year	
I. CASH FLOWS FROM OPERATING ACTIVITIES:	01		22.975 552 109	10 200 050 02	
1. Profit before tax 2. Adjustment in accounts	01		22,865,552,198	18,360,058,03	
Fixed assets depreciation	02		1,063,083,052	1,295,860,91	
Provisions	02		1,003,083,032	1,295,800,91	
Unrealized foreign exchange difference loss/gain	03				
Loss/gain from investment	04		(13,315,275,969)	(13,337,608,21	
Interest expenses	05		(13,313,273,707)	(15,557,008,21	
3. Operating profit before the changes of current capital	08		10,613,359,281	6,318,310,73	
Changes in accounts receivable	09		(21,464,112,482)	(21,345,059,61	
Changes in inventories	10		(21,101,112,102)	(21,515,057,01	
Changes in trade payables (exclude interest payable, income tax payable)	10		7,358,515,008	11,468,378,59	
Changes in prepaid expenses	11		(470,865,430)	(31,295,07	
Paid interest	13		(170,005,150)	(31,2)3,01	
Paid corporate income tax	14		(1,286,864,659)	(2,014,585,90	
Other receivables	15		(1,200,001,00))	(2,011,000,)	
Other payables	16		(2,202,337,024)	(2,101,484,99	
Net cash provided by (used in) operating activities	20		(7,452,305,306)	(7,705,736,25	
II. CASH FLOWS FROM INVESTING ACTIVITIES: 1. Cash paid for purchase of capital assets and other long-term assets	21		(3,877,311,688)	(5,746,122,4)	
2. Cash received from liquidation or disposal of capital assets and other long-term assets	21		-	(3,7+0,122,+1	
3. Cash paid for lending or purchase debt tools of other companies	23		-		
4. Withdrawal of lending or resale debt tools of other companies	24		-		
5. Cash paid for joining capital in other companies	25		1,997,520,000	(1,692,760,00	
6. Withdrawal of capital in other companies	26		-	-	
7. Cash received from interest, dividend and distributed profit	27		13,315,275,969	13,337,608,21	
Net cash used in investing activities	30		11,435,484,281	5,898,725,79	
III. CASH FLOWS FROM FINANCING ACTIVITIES:					
1. Cash received from issuing stock, other owners' equity	31				
2. Cash paid to owners' equity, repurchase issued stock	32		-	-	
	33				
3. Cash received from long-term and short-term borrowings					
4. Cash paid to principal debt	34				
	34 35		-	-	
4. Cash paid to principal debt			(11,151,000,000)	(11,748,425,00	
<ul> <li>4. Cash paid to principal debt</li> <li>5. Cash paid to financial lease debt</li> <li>6. Dividend, profit paid for owners</li> </ul>	35		- (11,151,000,000) (11,151,000,000)		
<ul> <li>4. Cash paid to principal debt</li> <li>5. Cash paid to financial lease debt</li> <li>6. Dividend, profit paid for owners</li> <li>Net cash (used in) provided by financing activities</li> </ul>	35 36			(11,748,425,0	
4. Cash paid to principal debt 5. Cash paid to financial lease debt	35 36 <b>40</b>		(11,151,000,000)	(11,748,425,00 (11,748,425,00 (13,555,435,44 37,362,311,31	
<ul> <li>4. Cash paid to principal debt</li> <li>5. Cash paid to financial lease debt</li> <li>6. Dividend, profit paid for owners</li> <li>Net cash (used in) provided by financing activities</li> <li>Net cash during the period (50 = 20+30+40)</li> </ul>	35 36 40 50		(11,151,000,000) (7,167,821,025)	(11,748,425,00 (13,555,435,435,44	